



I've always believed in the value of staying connected to the industry you work in. Not just to keep pace with big-picture trends, but to build meaningful partnerships with suppliers and collaborate with like-minded businesses. These relationships aren't just good practice; they're essential. That's why we prioritize working closely with manufacturers, distributors, and industry peers to stay at the forefront of security and fire safety technologies. These relationships allow us to advocate for our customers, influence product development, share insights, strengthen our product and service offerings and ensure that our solutions are tailored to our customers' unique needs.

This year's been packed with opportunities to do just that.

I spent three days in South Carolina in May with DSC (Digital Security Controls) for a Voice of the Customer session. It was a deep dive into what's working, what's not, and how we can collectively push for improved solutions that meet (and exceed!) the needs of our customers.

Then in June, we hosted Kantech and Exacq at our office in Midland for a business review with an eye on performance, strategies and our operations regarding integrated access control technologies and video solutions.

Rob and I were at the Canadian Summer Security Summit in August, where we got a look at future product roadmaps and sat down with our colleagues from DSC and Alarm.com for another round of customer feedback.

As I write this, I'm also packing up for the Canadian Security Association's *Security Canada Central* conference in Toronto later this week. It's shaping up to be a whirlwind—back-to-back meetings with key partners like Kantech, DSC, Alarm.com, and several camera suppliers. Lots of ground to cover, and plenty of great conversations ahead.

And in early November, George and I are heading to Alarm.com's headquarters in Virginia for a three-day session with their executive team. It's another chance to bring our customers' voices to the table and help guide what's coming next.

Throughout the year, we also maintain regular touchpoints with our WESCO Canada representative, who brings in partners for on-site and remote business reviews. These ongoing conversations ensure that we're not only informed but also actively influencing the tools and technologies we bring to our clients.

It's a lot. But it's worth it. So, whether we're hosting, flying, driving, or packing for the next conference, staying connected to our industry means we're not just keeping up – it means we're helping shape what comes next, one conversation (and carry-on) at a time.

~ David Clark, President

**NEW CARBON MONOXIDE (CO) ALARM REQUIREMENTS
ARE COMING TO ONTARIO HOMES. HERE'S WHAT YOU**

NEED TO KNOW ...

Starting January 1, 2026, updates to the Ontario Fire Code will require additional CO alarms in all residential spaces that contain potential sources of this deadly gas.

If your home has a fuel-burning appliance, fireplace, or an attached garage, the new regulations will require CO alarms to be installed next to every sleeping area AND on every storey that doesn't contain a bedroom.

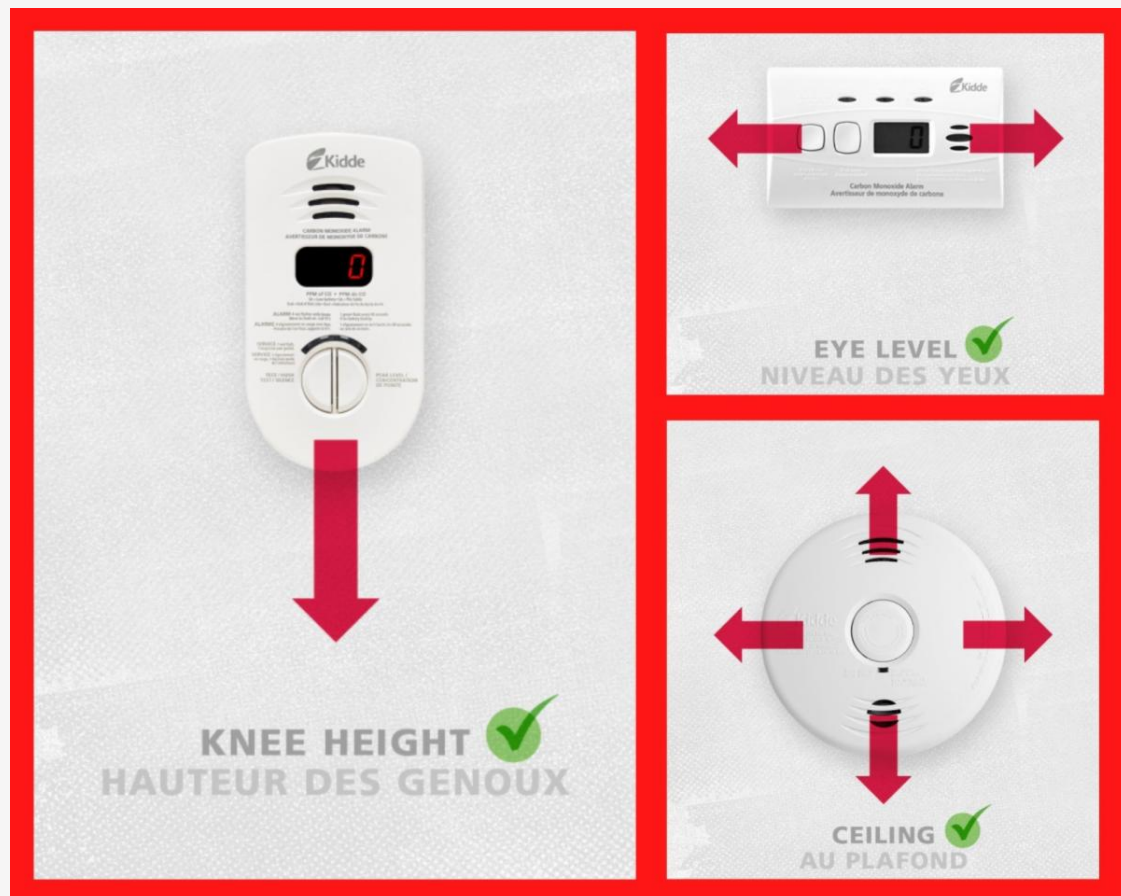
These updates are designed to ensure consistent protection across all types of residences, from single-family homes to multi-unit buildings.

Carbon monoxide is often called the “silent killer” because it’s odourless, tasteless, and invisible. Without a working alarm, it’s impossible to detect, and exposure can be fatal.

Fire and Emergency Services groups across Ontario are urging homeowners and tenants to take a proactive approach: check your existing alarms now and install any additional units needed to meet the upcoming standard.

As a reminder, our colleagues from Kidde Canada have some tips for installing a Carbon Monoxide (CO) alarm. It’s best to ... go with the flow! Air flow, that is. Carbon monoxide mixes with the air in your home, cottage or office, so please take air flow into account and install your CO alarm where circulation or air will be maximized. Kidde recommend eye level, knee height, or even on the ceiling ... just avoid ceiling corners!

Huronia has a full line of residential fire safety products, and we can install **monitored** smoke and carbon monoxide alarms. [Click here to enquire about our monitored fire safety products.](#)



**WRAPPING UP CYBER SECURITY AWARENESS MONTH:
PROTECT YOUR FUTURE SELF FROM INVESTMENT**

SCAMS.

October marked Cyber Security Awareness Month, and this year's theme, *Get Cyber Safe: For Future You*, is a timely reminder that online safety isn't just about protecting your devices. It's also about safeguarding your finances, identity, and peace of mind.

The Canadian Anti-Fraud Centre (CAFC) is encouraging individuals to stay alert to the growing number of scams circulating online and by phone. One major concern: investment fraud.

While investing is a smart way to plan for the future, scammers are increasingly targeting Canadians with promises of guaranteed returns, risk-free crypto platforms, and fake endorsements. These schemes often appear through social media ads, emails, or texts, and may even involve impersonations of trusted figures like financial advisors or public officials.

Here are a few ways to protect yourself:

- Be skeptical of any offer that sounds too good to be true. Especially those claiming “guaranteed” or “risk-free” returns.
- Don't send money under pressure or urgency. Take time to verify.
- Check if the company is registered through your provincial securities regulator or the [National Registration Search Tool](#).
- Ask questions and research the people and projects behind the investment.
- Be cautious if someone you meet online tries to steer you toward crypto investments.
- Never open or fund a crypto account at someone else's direction—especially if they ask you to transfer funds to a wallet they control.

If you think you've been targeted or have fallen victim to a scam, report it to your local police and the Canadian Anti-Fraud Centre at 1-888-495-8501 or through their [online reporting system](#). Even if you haven't lost money, reporting suspicious activity helps protect others.

CELEBRATING 13 YEARS OF BLUES IN WASAGA BEACH!



Congratulations to our friends at the [Stonebridge Wasaga Beach Blues Festival](#) on another incredible year! Huronia was proud to sponsor this beloved three-day event once again, supporting the festival's vision of delivering a truly unique and high-quality blues experience that exceeds expectations. Now in its 13th year, the festival continues to be a shining example of what happens when passionate organizers, dedicated volunteers, and supportive local businesses come together. It's events like these that make Wasaga Beach such a fantastic place to live, work, and play. [Check out the event recap by clicking here.](#)

THE HEART OF RED GALA, IN SUPPORT OF MY FRIEND'S HOUSE



Huronia has been a proud, long-time supporter of My Friend's House in Collingwood. Their services are vital in providing shelter, safety, and support for women and children escaping domestic violence. This September, we were honoured to support the [HeART of Red Gala](#), a powerful evening dedicated to raising funds and awareness for the crisis shelter and the essential services it provides.

"We are thrilled to share that the Gala raised \$53,460, thanks to the incredible generosity of our donors, corporate partners, artists, and poets. Each of you played a vital role in making this event impactful for the women and children we serve every day. A heartfelt thank you to everyone who supported us through the art auction or purchased a poetry book. Your generosity made a meaningful difference in the lives of the women and children at My Friend's House."

The event brought together community members, local businesses, and advocates in a shared commitment to creating safer futures for families in our region. We're grateful to be part of a community that shows up, speaks out, and invests in change. Thank you to everyone who helped make the gala a success.

REMINDER: ADD HURONIA MONITORING NUMBERS TO YOUR FAVOURITES

As part of our new partnership with Armstrongs (Canada) Monitoring, dispatching services are now handled by their team, but our contact numbers remain the same.

To report a false alarm or put your system on test, call:

1.888.363.9311 | 705.527.9311 | 705.444.2287 | 705.385.8395

Press 1 for false alarms, 2 to test your system. Have your **account number, service address, and passcode ready.**

For account updates (passcodes, call lists, vacation notices), email:

monitoring@huroniaalarms.com

Security Customer Service remains available at:
1.844.363.9311 | 705.792.9311 | 705.445.4444 | 705.645.4108 ext. 6623
Email: securityservice@huronialarms.com

Best Practices:

- Save Huronia Alarms Monitoring as a contact
- Add these numbers:
 - o Monitoring Station: 705.527.9311
 - o Burglary Text Alerts: 587.609.5874
 - o Customer Service: numbers listed above
- Mark the contact as a favourite so calls/texts come through even on Do Not Disturb

[Click here to read the full release and best practices.](#)

WE'RE HIRING!

Some of our best leads have come from our customers, so we are reaching out again to ask for your help finding some new members to join the Huronia Alarm & Fire Security Inc. team!

- 1. ALARM TECHNICIANS IN MUSKOKA – FULL TIME**
- 2. CFAA FIRE SAFETY TECHNICIANS IN MUSKOKA – FULL TIME**
- 3. AV TECHNICIAN IN COLLINGWOOD – FULL TIME**

ALARM TECHNICIAN Key Responsibilities:

- Pre-wire, install, service, maintain and inspect security systems, CCTV, access control, and other low-voltage integrated systems
- Read and interpret blueprints, diagrams, specifications, schematics, and product manuals
- Conduct thorough inspections of security and fire alarm systems and provide detailed summaries of findings, scope of work, and recommendations to clients
- Deliver consistently high levels of customer service with professionalism and courtesy

Qualifications:

- 2 to 3 years related experience
- Clear criminal record and driver's abstract

CFAA FIRE SAFETY TECHNICIAN Key Responsibilities:

- Install, repair, service, maintain and inspect fire alarm systems, suppression equipment, and related components on a monthly and annual basis
- Conduct scheduled inspections of fire alarms, extinguishers, hoses, and emergency lighting systems
- Verify fire alarm systems and equipment in accordance with CAN/ULC S537, with working knowledge of OBC, OFC, and industry-standard installation practices
- Provide customers with clear summaries of inspection results and recommendations for system improvements or repairs
- Read and interpret blueprints, submittals, diagrams, specifications, schematics, and product manuals accurately

Qualifications:

- CFAA License and 2 to 3 years related experience
- Clear criminal record and driver's abstract

AV TECHNICIAN Key Responsibilities

- Service Area: Travel to customer sites across Grey County, Simcoe County, Muskoka, and Parry Sound
- Install audio video wiring, infrastructure, and hardware

- Set up audio video equipment, including home theatre systems and networks
- Provide on-site customer support and service
- Troubleshoot and resolve audio video-related issues
- Work closely with our Audio Video and Alarm Security teams

Qualifications:

- 3 to 5 years of relevant experience

We offer a competitive hourly rate (based on related work experience), extended health and dental benefits, RRSP contribution, company vehicle (where appropriate), continuous training and development, uniforms, safety equipment/tools, on-call/overtime pay and the opportunity to work with a great group of people!

If you're interested in one of these exciting opportunities, we'd love to hear from you. Simply send an email to hr@huronialarms.com or contact our Human Resources department at 705-445-4444 ext. 1113. We look forward to receiving your application!

We offer an incentive for leads that create viable employment opportunities for our company: three months of free monitoring for the lead, 12 months of free monitoring if we employ the lead through their probationary period, and an additional 24 months of free monitoring should the lead remain employed after one year of continuous service.



Huronian

Safe. Secure. And Sound.

Security & Monitoring
Fire & Safety
Audio Video
Lock, Key & Safe

huronialarms.com



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